

2024 Pre-Budget Document Proposals by
The Malta Chamber of Commerce, Enterprise and Industry on:

YACHTING

1. Conduct a comprehensive **economic impact assessment** of the yachting industry to understand its significance and identify areas for improvement bearing in mind a long-term vision and plan.
2. **Subject berthing and visiting yachts in Malta's marinas to 7% VAT** instead of 18% for berthing services, agency fees, provisioning and expenses relating to the preparation of yachts embarking on charters.
3. Make Malta's registration fee structure more competitive by **offering discounted registration fees for green yachts**.
4. Adapt **loan policies** to cater to the maritime industry including longer repayment periods and interest rates, recognizing the extended return on investment in this sector.
5. Amend **highly qualified rules in respect of the Key Employment Initiative to extend the 15% tax benefit to officers on board yachts**, incentivizing crew members to become tax residents in Malta.
6. Invest in facilities and infrastructure that support the creation of a **"crew island"** close to refit yards including office spaces, shops, high-end facilities and hospitality amenities for crew.
7. Devise a scheme to attract FDIs to (a) support 2nd hand superyacht owners subject to undertake a refit project in Malta flying the Maltese flag through **tax rebates** (b) familiarisation trips to Malta and (c) foster partnerships with leading superyacht refit companies and yacht builders, encouraging their presence and collaboration in Malta.
8. Grants designed specifically to support the **modernization and operation of refit yards and to encourage the use of greener technologies**, more specifically, building a technical cluster of contractors that can install or retrofit the machinery required for yachts to become compliant with **TIER III compliance for engines and emissions**.

